

## SMALL CAP VALUE FUND

## FUND FACTS

**Fund Objective:** Capital Appreciation  
**Inception Date:** April 1, 1994  
**Ticker Symbol:** NOSGX  
**Cusip:** 665162400  
**Gross Expense Ratio:** 1.38%  
**Net Expense Ratio:** 1.00%<sup>1</sup>  
**Dividend Schedule:** Annually  
**Benchmark:** Russell 2000® Value Index  
**Morningstar Category:** Small Value

## FUND CHARACTERISTICS

**Total Net Assets:** \$1.5 billion  
**Number of Holdings:** 598  
**Annual Portfolio Turnover:** 36.95% (as of 3/31/09)  
**Weighted Average Market Cap (\$mil):** \$1,056

	FUND	BENCHMARK <sup>2</sup>
Trailing 12-month Price to Earnings Ratio	16.12	14.93
Price to Book Ratio	0.77	1.26

## RISK CHARACTERISTICS

	FUND	BENCHMARK <sup>2</sup>
Beta	0.93	1.00
Up Market Capture	92.36	100.00
Down Market Capture	93.53	100.00
Information Ratio	0.71	0.00

Above risk characteristics are based on 3-year time period.

## FUND STRATEGY

- Follow a quantitative, active equity strategy to select stocks based on a statistical analysis of historical relationships among value characteristics, stock prices and market capitalization ranges.
- Use a screening process designed to reduce exposure to stocks with negative fundamental indicators.
- Maintain a highly diversified portfolio, consistent with small-cap value benchmarks, in an effort to reduce the risks associated with any specific stock or industry.

## PERFORMANCE as of 3/31/10

FUND	ANNUALIZED						
	QUARTER	YTD	1-YEAR	3-YEAR	5-YEAR	10-YEAR	SINCE INCEPTION
FUND	8.46%	8.46%	58.27%	-3.75%	3.44%	7.66%	9.34%
RUSSELL 2000® VALUE INDEX <sup>2</sup>	10.02%	10.02%	65.04%	-5.70%	2.75%	8.90%	9.86%
MORNINGSTAR CATEGORY AVG SMALL VALUE	9.40%	9.40%	70.34%	-4.14%	2.93%	9.18%	—

**Performance quoted represents past performance and does not guarantee future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than that shown here. Performance data current to the most recent month end is available by calling 800-595-9111.**

**Performance calculations reflect voluntary fee waivers in effect. In the absence of fee waivers, total return, growth since inception and dividends would have been reduced. Total return is based on net change in NAV assuming reinvestment of distributions. The recent growth rate in the stock market has helped to produce short-term returns that are not typical and may not continue in the future. Because of ongoing market volatility, fund performance may be subject to substantial short-term changes.**

**Equity Risk:** Equity securities (stocks) are more volatile and carry more risk than other forms of investments, including investments in high-grade fixed income securities. The net asset value per share of this Fund will fluctuate as the value of the securities in the portfolio changes.

**Small Cap Risk:** Small capitalization funds typically carry additional risks since smaller companies generally have a higher risk of failure.

**Value Risk:** Value-based investments are subject to the risk that the broad market may not recognize their intrinsic value.

<sup>1</sup> The Net Expense Ratio includes voluntary expense reimbursements by Northern Funds' investment advisers that may change or end at any time.

Please see back page for calendar year returns, investment terms and index definitions.

## TOP 10 HOLDINGS

COMPANY	FUND % OF NET ASSETS
REGAL-BELOIT CORP	0.7%
NATIONAL RETAIL PROPERTIES INC	0.7%
PROSPERITY BANCSHARES INC	0.7%
SKECHERS USA INC	0.7%
BIOMED REALTY TRUST INC	0.7%
IDACORP INC	0.7%
ESTERLINE TECHNOLOGIES CORP	0.6%
RUDDICK CORP	0.6%
PROASSURANCE CORP	0.6%
SOUTHWEST GAS CORP	0.6%
TOTAL	6.6%

## SECTOR WEIGHTINGS

ECONOMIC SECTOR	FUND	BENCHMARK <sup>2</sup>
FINANCIALS	32.0%	34.9%
INDUSTRIALS	16.7%	16.1%
CONSUMER DISCRETIONARY	13.3%	12.8%
INFORMATION TECHNOLOGY	10.9%	10.2%
MATERIALS	7.1%	6.7%
ENERGY	6.5%	5.8%
HEALTH CARE	5.9%	4.8%
UTILITIES	4.5%	5.6%
CONSUMER STAPLES	2.5%	2.7%
TELECOMMUNICATION SERVICES	0.6%	0.4%
TOTAL	100.0%	100.0%

## ASSET ALLOCATION

STOCKS	97.6%
CASH	2.4%
TOTAL	100.0%

All data is as of date indicated and subject to change.

## PORTFOLIO MANAGER



ROBERT H. BERGSON | Began career in 1995  
With Northern Trust since 1997

Mr. Bergson received a Bachelor of Architecture degree from Carnegie-Mellon University and an M.S. degree from Massachusetts Institute of Technology. He is a CFA charterholder and an Associated Person of the National Futures Association. He is also a member of the CFA Institute, the Society of Quantitative Analysts, the Investments Analysts Society of Chicago and the Chicago Quantitative Alliance.

## CALENDAR YEAR RETURNS

	2009	2008	2007	2006	2005
FUND	17.77%	-23.43%	-8.71%	20.28%	8.06%
RUSSELL 2000 <sup>®</sup> VALUE INDEX <sup>2</sup>	20.58%	-28.92%	-9.78%	23.48%	4.71%
MORNINGSTAR CATEGORY AVG SMALL VALUE	31.32%	-32.24%	-6.08%	16.27%	6.40%

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## A Conservative Investment Approach

Northern Trust has built a tradition of strength and stability in investment management. Markets fluctuate over time, but we have remained steadfast in our disciplined, risk-managed investment philosophy.

<sup>2</sup> **Russell 2000<sup>®</sup> Value Index** is an unmanaged index measuring the performance of those companies included in the Russell 2000<sup>®</sup> Index having lower price-to-book ratios and lower forecasted growth values. It is not possible to invest directly in an index.

**Trailing 12-month Price to Earnings Ratio:** The sum of a company's price-to-earnings. Calculated by taking the current stock price and dividing it by the current earnings per share for the past 12 months.

**Price to Book Ratio:** A ratio used to compare a stock's market value to its book value. It is calculated by dividing the current price of the stock by the latest quarter's book value per share.

**Beta:** Beta represents the systematic risk of a portfolio and measures its sensitivity to a benchmark.

**Up Market Capture:** Measure of a manager's performance in up markets relative to the market.

**Down Market Capture:** Measure of a manager's performance in down markets relative to the market.

**Information Ratio:** A measure of the consistency of excess return.

*Please carefully read the prospectus and consider the investment objectives, risks, charges and expenses of Northern Funds before investing. Call 800-595-9111 to obtain a prospectus, which contains this and other information about the funds.*

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